When you argue with someone, what is your objective? Are you trying to win the argument, or are you trying to change the other person’s mind? In many cases, these objectives will be incompatible: by trying to do the former, you lessen your chances of accomplishing the latter. In this salon, we will explore this phenomenon.

We will also ask why people—including ourselves, perhaps?—cling to mistaken beliefs, and ask how we can identify these beliefs so we can change them.

William Irvine
Wright State University

A stimulating conversation among members of the Sedona community over a light luncheon

Please RSVP: Judy.Reddington@gmail.com
For more information contact PPI
928-523-8339
nau.ppi@nau.edu
nau.edu/ppi